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• Thomas Lausten, CEO, Mobotix:

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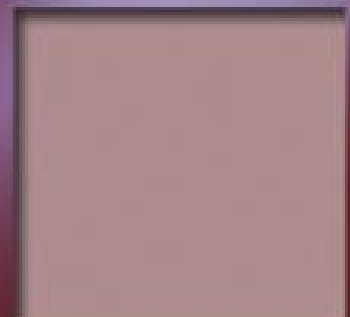
• Bjorn Gundersen, Schiphol Airport:

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THE CYBER SECURITY THREAT
– HOW DO THE LEADING MANUFACTURERS RESPOND?

The 2017 security industry top influencers

London, UK

Just prior to the Ifsec 2017 exhibition, and after extensive consultation with a panel of judges from across the industry, the Ifsec Global team revealed the Top 50 influencers in security & fire 2017: security manufacturers/service providers. Heading the list for 2017 is *Martin Gren*, co-founder and director of Axis Communications in Sweden.

Martin Gren topped the list in 2015 and has never been outside the top 10 since, finishing second in 2016. As influential as ever 23 years after co-founding Axis Communications, Martin Gren attracted huge volume of nominations from people within Axis and across the supply chain. Gren also helped invent the world's first network camera in 1996 when few people used the internet and those that did used dial-up access.

The judging panel affirmation

for placing Gren at the head of the list for 2017, "Always one step ahead in terms of vision, innovation and investment [...] Martin continues to be the opinion maker and influencer in the field of security and video surveillance."

Taking the number two spot for 2017 is *Dr Mahesh Saptharishi*, chief technology officer at Avigilon. With 18 years' experience in developing smart video analytics technology and network camera software/hardware Dr Mahesh Saptharishi leads the company's engineering team and recently-announced Centers of Excellence R&D initiative. As CTO he is responsible for driving innovation in Avigilon's product and intellectual property portfolio, identifying strategic technology capabilities and exploring new business opportunities.

The number three influencer for 2017 is *Joseph Grillo*, CEO Vanderbilt Industries, and head of the list in 2016. Joe Grillo is a 30-year veteran of the electronic security and identification industries with a track record of successfully growing, acquiring and restructuring businesses. In 2012 Mr. Grillo founded Actre, LLC as a platform to consolidate acquisitions in the electronic security industry.

The complete list of those in the top 10 spots are:

1. Martin Gren, Co-founder, Axis Communications.
2. Dr Mahesh Saptharishi, CTO, Avigilon.
3. Joseph Grillo, CEO, Vanderbilt Industries.
4. Benji Hutchison, senior director, NEC and Adjunct Professor at GMI.
5. Simon Banks, Group managing director, CSL.
6. Adam Stroud, CEO, Paxton.
7. Alf Goransson, President and CEO, Securitas AB.
8. Keith Bloodworth, CEO, CNL Software.
9. Lars Thinggaard, president & CEO, Milestone Systems.
10. Jason Towrie, MD, people services, Mitie TSM.



Martin Gren named as the Security Industry's Top Influencer 2017.

DUOX

SMART SYSTEM



WIRING FLEXIBILITY



SIMPLICITY OF INSTALLATION



SCALABLE SYSTEM



DIGITAL TRANSMISSION



EASY PROGRAMMING



INDOOR SOLUTIONS WITH IMAGES CAPTURE FUNCTION





FERMAX
BUILDING COMMUNICATIONS
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Lynx management system offers unlimited integration

Valencia, Spain

Lynx, the new management system from Fermax is easily extendible, allowing users to manage communication, security and comfort in residential or commercial buildings, starting from a single-family home, to medium and large buildings and condominiums, without limits.

Thanks to its configuration via SD card, the installation of the Lynx system is easy and simple. There is no need for specific training. There are other aspects that further facilitate this installation and programming of the devices, for example, the point-to-point network structure allows an independent operation, all managed

by a central server.

Lynx is a combination of some of the most advanced technology based on TCP/IP protocols, design and product engineering with the needs of system integrators, real estate developers and tenants in mind. A technology developed by Fermax which is compatible with home automation systems, allowing an efficient control and automation of different home services. The new generation of Lynx, the Fermax technology based on TCP/IP protocols, allows users to manage an unlimited number of door entry monitors, channels for conversations and data transmis-

sion through the installation. It is a system capable of providing unlimited distances between different installation points.

Lynx provides total freedom through solutions that adapt to other existing home automation technologies and systems, by generating synergy through unlimited solutions. In addition, it allows integration, interaction and compatibility with other systems.

For example, with Lynx it is also possible to enjoy home auto-



Our 57 building in Grand Park integrates Lynx by Fermax.

mation in a residence through the Fermax Viro door entry monitor. The various combinations of systems allows the user to control home automation solutions for the residential environment.

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